

# ecomaine

## Memorandum

**DATE:** December 2, 2013

**TO:** Chair and Members of the Board

**FROM:** Kevin H. Roche, General Manager

**SUBJECT:** Agenda for the December 9, 2013 Recycling Committee Meeting

The originally scheduled November 21, 2013 Recycling Committee Meeting has been rescheduled for MONDAY, December 9, 2013 at 4:00 PM at the Waste-to-Energy Facility. The agenda for this meeting is as follows:

1. Review and approval of the 10/24/13 Recycling Committee Meeting minutes (*Attachment A*)
2. School Recycling Grant Program (*Attachment B*)
3. Continued discussion of a possible Committee name change to reflect that the Committee does more than recycling
4. Recycling Updates:
  - Market Report (*Attachments C-1 & C-2*)
  - Tonnage reports (*Attachments D-1, D-2 & D-3*)
  - Revenue and expense report (*Attachment E*)
  - Outreach and tour report (*Attachment F*)
  - Website Analytics (*Attachment G*)
  - Mercury Thermostat Collection Program Update
5. Other
6. Future Meetings:
  - Executive Committee Meeting: December 19<sup>th</sup> (Thursday) @ 4:00PM.
  - Full Board Meeting: January 9, 2014 (Thursday) @ 4:00PM.
  - Finance Committee Meeting: January 14<sup>th</sup> (Tuesday) @ 4:00PM.
  - Recycling Committee Meeting: January 23<sup>rd</sup> (Thursday) @ 4:00PM.
  - Executive Committee Meeting: February 20<sup>th</sup> (Thursday) @ 4:00PM.
  - Recycling Committee Meeting: February 27<sup>th</sup> (Thursday) @ 4:00PM.
  - Full Board Meeting: March 20<sup>th</sup> (Thursday) @ 4:00PM.
  - *Note: No Recycling Committee Meeting in March, 2014.*
  - Finance Committee/Budget Workshop Meeting: March 27<sup>th</sup> (Thursday) @ 4:00PM.
  - Audit Committee Meeting: April 17<sup>th</sup> (Thursday) @ 3:00PM.
  - Full Board Meeting: April 17<sup>th</sup> (Thursday) @ 4:00PM.
  - Recycling Committee Meeting: April 24<sup>th</sup> (Thursday) @ 4:00PM.
  - Executive Committee Meeting: May 8<sup>th</sup> (Thursday) @ 4:00PM.
  - Finance Committee Meeting: May 13<sup>th</sup> (Tuesday) @ 4:00PM.
  - Recycling Committee Meeting: May 22<sup>nd</sup> (Thursday) @ 4:00PM.
  - Annual Meeting: June 19<sup>th</sup> (Thursday) @ 11:30AM.

The Recycling Committee may wish to go into Executive Session for any of the above items under Section 405 of Title 1 of the Maine Revised Statutes [per the following legislative website: http://janus.state.me.us/legis/statutes/1/title1ch13sec0.html](http://janus.state.me.us/legis/statutes/1/title1ch13sec0.html).

12/2/2013 10:58 AM

**Owner Communities**

Bridgton  
Cape Elizabeth  
Casco  
Cumberland  
Falmouth  
Freeport  
Gorham  
Gray  
Harrison  
Hollis  
Limington  
Lyman  
North Yarmouth  
Ogunquit  
Portland  
Pownal  
Scarborough  
South Portland  
Waterboro  
Windham  
Yarmouth

**Associate Members**

Baldwin  
Hiram  
Naples  
Parsonsfield  
Porter  
Saco  
Standish

**Contract Members**

Andover  
Cornish  
Eliot  
Greenland, NH  
Hampton, NH  
Jay  
Kittery  
Limerick  
Livermore Falls  
Manchester  
Monmouth  
Newington, NH  
North Haven  
Old Orchard Beach  
Poland  
Readfield  
Sanford  
Stockton Springs  
Swan's Island  
Wayne

DATE: October 25, 2013  
TO: Chair and Members of the Board  
FROM: Kevin H. Roche, Chief Executive Officer  
SUBJECT: Minutes of 10/24/13 **ecomaine** Recycling Committee Meeting

The **ecomaine** Recycling Committee met on Thursday, October 24, 2013, at the Waste-to-Energy facility.

There were eight items on the Agenda:

1. Approval of the September 26, 2013 Recycling Committee Meeting Minutes
2. School Recycling Grant Program
3. Costs of running the Recycling Facility and how the recycling revenue share system
4. Discussion of a possible Committee name change to reflect that the Committee does more than recycling
5. Open House Summary
6. Recycling Updates
7. Other
8. Future Meetings

Chairperson, Susan McGinty, called the meeting to order.

**Item #1 – Approval of the 9/26/13 Recycling Committee Meeting Minutes**

Ms. McGinty noted that the submitted minutes should reflect that Mr. Doughty was excused from the last meeting, not absent. Mr. Bradstreet noted that the submitted minutes should reflect that he (Mr. Bradstreet) wasn't the Committee Member who suggested we change the name of the Recycling Committee. Mr. Suslovic was the Committee Member who made that request. Mr. Brobst moved that the corrected minutes be accepted. The motion was seconded by Mr. Street and passed unanimously.

**Item #2 – School Recycling Grant Program**

Mr. Maheu reviewed the status of **ecomaine**'s Educational Grant program to date. He noted that a number of schools had contacted him to inquire further about the grant, and that one application had been received.

Ms. McGinty said the Sub-Committee reviewing the applications would include: Ms. King, Mr. Wagner, Mr. Bradstreet, Mr. Doughty, Mr. Street and herself. She urged members to make another appeal to the educators in their respective districts to apply for the grant, and asked that the updated list of institutions that had contacted **ecomaine** about the grant be sent to the full Board of Directors membership, along with the roster of Allocation Committee members.

### **Item #3 – Costs of running the Recycling Facility and how the recycling revenue share system**

Mr. Roche presented a report detailing the financial operations of **ecomaine**'s Recycling Facility. He reviewed costs, revenue sharing practices and how **ecomaine** responds to dynamics in the commodities marketplace to remain competitive.

### **Item #4 - Discussion of a possible Committee name change to reflect that the Committee does more than recycling**

In response to Mr. Suslovic's request for a discussion about the possibility of renaming the Recycling Committee to more accurately reflect its purview, Ms. McGinty opened the question for comment from Committee members.

After discussion, Ms. McGinty suggested that perhaps a small working group could be formed to continue the discussion and offer some possibilities for the full Committee to consider in the future. She requested that a list of the Committee's areas of oversight be sent to all the members. Mr. Bradstreet urged Committee members to bear in mind that the Committee's name should reflect its mission, not its tactics, and suggested the Solid Waste Reduction Committee as an option.

### **Item #6 – Recycling Updates - Outreach and Tour Report**

Mr. Roche requested that the Outreach and Tour Report listed in Item #6 be taken out of order so that Mr. Maheu could attend an educational event offsite. Ms. McGinty consented.

Mr. Maheu reported on the tour and outreach activity for the month of September.

### **Item #5 – Open House Summary**

Mr. Gallagher reported on the recent **ecomaine** Open House, noting that attendance was strong and the feedback received from visitors was overwhelmingly positive.

### **Item #6 – Recycling Updates**

Mr. Roche gave an update on **ecomaine**'s Recycling Facility operations, including a Market Report, Tonnage Reports and Revenue and Expense Reports. Mr. Gallagher updated the Committee on **ecomaine**'s website traffic, noting the number of unique visits, pages per visit and time per visit, as well as the top geographical sources for visits to the **ecomaine** web site. A detailed report on **ecomaine**'s Mercury Thermostat Buyback Program was deferred.

### **Item #7 – Other**

Mr. Bradstreet noted that the production crew for MPBN's Incredible-MAINE" had finished shooting on site at **ecomaine** and that it was now in post-production, with an air date yet to be determined. He thanked **ecomaine** staff for their work with the production crew.

Mr. Roche provided an update on the Organics Composting Feasibility Study, indicating that the first draft of the report is expected in early November.

### **Item #8 – Future Meetings**

- Executive Committee Meeting: December 19<sup>th</sup> (Thursday) @ 4:00PM.
- Note: No Recycling Committee Meeting in December, 2013.

- Full Board Meeting: January 9, 2014 (Thursday) @ 4:00PM.
- Finance Committee Meeting: January 14<sup>th</sup> (Tuesday) @ 4:00PM.
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- Annual Meeting: June 19<sup>th</sup> (Thursday) @ 11:30AM.

Ms. Bernier made a motion to adjourn. The motion was seconded by Mr. Doughty and was passed unanimously.

**PRESENT:**

S. Bernier  
 A. Bradstreet  
 R. Brobst  
 D. Doughty  
 C. King  
 S. McGinty  
 E. Street  
 E. Suslovic  
 T. Wagner

**ABSENT:**

T. Moon

**Staff:** F. Gallagher, L. Maheu and K. Roche.

**2013 School Recycling Grant Results**

Andover Elementary School	\$300
• Recycling Bins	
Deering High School, Portland	\$1,075
• Cafeteria Sort Station built in partnership with PATHS	
East End Community School, Portland	\$620
• Recycling Shed and Scales for Waste Audits	
Freeport High School	\$700
• Recycling Bins, Composter, and Signage Materials	
Helena Dyer Elementary, South Portland	\$700
• Recycling Bins and Composting Instructional Material	
King Middle School, Portland	\$450
• Recycling Rolling Bins and Universal Logo Stickers	
Lyseth Elementary School, Portland	\$1,075
• Cafeteria Sort Station	
Marshwood Elementary, Eliot	\$352
• Recycling Bins	
Readfield Elementary	\$350
• Paper Shredder for compost amendment	
Riverton Elementary, Portland	\$1,500
• Greenhouse constructed from recycled 2 liter bottles	
Sanford High	\$435
• Recycling Bins for 3 schools and bus fee for environmental club	
St. Joseph's College, Standish	\$2,400
• Large Recycling Containers	
Total Awarded	\$9,957

Fiscal Year Recycling Tons & Revenues 2013-2014

Month	Element	Plastic				Other							Rec Facilities Total	WTE / Landfill Metal		Total ecomaine	Residue & Revenue Sharing Calc		
		#3-7 & Mixed Ridged	Colored HDPE	No 2 Nat HDPE	No 1 PET	ONP	OCC	Cans	Alum	Loose Metal	Glass	Post Burn		Mined (net of ash)	Tons Residue		Inbound Recycle Inc Tipping Fees*	% Residue	
July	Tons	62	22	21	22	2,223	878	86	-	5	331	3,649	331	1,575	5,555	339	4,322	7.84%	
	Rev/Ton	\$ -	\$ 380.00	\$ 785.00	\$ 185.00	\$ 56.06	\$ 112.54	\$ 170.00	\$ -	\$ 138.50	\$ -	\$ 73.24	\$ 86.62	\$ 8.00	\$ 55.54	\$ 44.00	\$ 61.83		
	Market Proj	\$ -	\$ 280	\$ 745	\$ 185	\$ 50	\$ 121	\$ 170	\$ -	\$ 175	\$ -	\$ 87	\$ 8						
Aug	Tons	83	22	22	63	2,198	1,124	62	20	12	353	3,959	453	500	4,912	339	4,096	8.27%	
	Rev/Ton	\$ 4.82	\$ 340.00	\$ 770.00	\$ 185.00	\$ 49.57	\$ 121.09	\$ 165.00	\$ 460.00	\$ 187.75	\$ -	\$ 76.61	\$ 86.67	\$ 8.00	\$ 70.55	\$ 44.00	\$ 74.34		
	Market Proj	\$ -	\$ 340	\$ 770	\$ 185	\$ 50	\$ 127	\$ 165	\$ 460	\$ 175	\$ -	\$ 87	\$ 8						
Sept	Tons	62	22	-	23	2,140	801	64	-	11	273	3,396	549	1,457	5,402	265	3,808	6.97%	
	Rev/Ton	\$ 3.43	\$ 372.00	\$ -	\$ 235.00	\$ 54.72	\$ 125.99	\$ 185.00	\$ -	\$ 170.70	\$ -	\$ 72.30	\$ 86.80	\$ 12.05	\$ 57.53	\$ 44.00	\$ 67.53		
	Market Proj	\$ (10)	\$ 372	\$ 770	\$ 235	\$ 55	\$ 126	\$ 185	\$ 465	\$ 165	\$ -	\$ 87	\$ 10						
Oct	Tons	84	-	22	-	2,160	896	48	-	10	247	3,467	569	2,016	6,053	257	3,801	6.76%	
	Rev/Ton	\$ 4.95	\$ -	\$ 755.00	\$ -	\$ 64.58	\$ 124.45	\$ 185.00	\$ -	\$ 165.00	\$ -	\$ 80.28	\$ 87.16	\$ 12.90	\$ 58.48	\$ 44.00	\$ 74.48		
	Market Proj	\$ -	\$ 372	\$ 725	\$ 220	\$ 60	\$ 126	\$ 195	\$ 465	\$ 180	\$ -	\$ 87	\$ 13						
Nov	Tons	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Rev/Ton	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Market Proj	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Dec	Tons	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Rev/Ton	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Market Proj	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Jan	Tons	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Rev/Ton	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Market Proj	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Feb	Tons	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Rev/Ton	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Market Proj	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Mar	Tons	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Rev/Ton	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Market Proj	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
April	Tons	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Rev/Ton	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Market Proj	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
May	Tons	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Rev/Ton	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Market Proj	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
June	Tons	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Rev/Ton	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Market Proj	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
YTD	Tons	291	66	64	107	8,721	3,699	261	20	37	1,204	14,471	1,902	5,548	21,921	1,199	16,027	7.48%	
	% Total Tons	2%	0%	0%	1%	60%	26%	2%	0%	0%	8%	100%							
	Rev	1,030	23,881	49,535	20,984	490,202	447,353	45,738	9,356	6,351	-	1,094,430	165,220	60,145	1,319,795	52,775	17,574		
	% Total Rev	0%	2%	5%	2%	45%	41%	4%	1%	1%	0%	100%							
	Rev/Ton	\$ 3.54	\$ 363.93	\$ 769.78	\$ 195.56	\$ 56.21	\$ 120.94	\$ 175.27	\$ 460.00	\$ 170.50	\$ -	\$ 75.63	\$ 86.84	\$ 10.84	\$ 60.21	\$ 44.00	\$ 69.38		

Fiscal Year Recycling Tons & Revenues 2012-2013

		#8 News	OCC	NATURAL	COLOR	PET	#3-7 MIXED PLASTIC	STEEL CANS	ALUMINIUM	Loose Glass	LOOSE METAL/STEEL	Mixed Paper	Residue	Subtotal	Percentage of Residue	Post Burn	Mixed Metals (net of ash)	less incinerator residue	Monthly totals
<b>July</b>	Tons	1,728	573	19	22	21	62	51	16	187	14		236	2,929	3,067	7.70%	149	467	3,545
	Value	\$128,472	\$71,552	\$11,576	\$9,550	\$3,756	\$378	\$7,626	\$6,212	\$0	\$2,465			\$241,587			\$13,001	\$2,336	\$256,924
	\$ Per Ton	\$74	\$125	\$602.00	\$425	\$175	\$6	\$150	\$400	\$0	\$178	\$0	\$0				\$87	\$5	\$72
	Market Projections																		
<b>August</b>	Tons	2,170	747		22	41	60	65		201	11		269	3,587	3,383	7.95%	606	854	5,047
	Value	\$92,175	\$65,907	\$0	\$11,536	\$7,637	\$534	\$11,979	\$0	\$0	\$1,375	\$0		\$191,142			\$52,752	\$4,289	\$248,162
	\$ Per Ton	\$42	\$88	\$0.00	\$521	\$185	\$9	\$183	\$0	\$0	\$120	\$0	\$0				\$87	\$5	\$49
	Market Projections																		
<b>September</b>	Tons	1,565	435	20	-	21	57	68	9	134	11		233	2,553	2,694	8.65%	214	351	3,118
	Value	\$57,961	\$35,445	\$12,895	\$0	\$3,933	\$281	\$11,991	\$4,004	\$0	\$6,934	\$0		\$133,443			\$18,631	\$1,755	\$158,236
	\$ Per Ton	\$37	\$81	\$651	\$0	\$190	\$5	\$177	\$425	\$0	\$624	\$0	\$0				\$87	\$5	\$59
	Market Projections																		
<b>October</b>	Tons	1,816	627				38	63		167	15			2,951	3,142	7.16%	427	889	4,267
	Value	\$86,991	\$54,203				\$376	\$8,879			\$3,060		\$-	\$153,508			\$37,203	\$4,446	\$195,157
	\$ Per Ton	\$48	\$86	\$0.00	\$0	\$0	\$10	\$140	\$0	\$0	\$199	\$0	\$0				\$87	\$5	\$46
	Market Projections																		
<b>November</b>	Tons	1,906	511	21	24	22	53	41	12	128	14		206	2,937	2,962	6.95%	324	397	3,657
	Value	\$129,775	\$51,369	\$11,991	\$11,587	\$4,184	\$532	\$6,891	\$5,181	\$0	\$2,518			\$224,027			\$27,687	\$1,986	\$253,699
	\$ Per Ton	\$68	\$101	\$570.20	\$492	\$190	\$10	\$170	\$425	\$0	\$186	\$0	\$0				\$86	\$5	\$69
	Market Projections																		
<b>December</b>	Tons	1,319	523	22	20	21	20	63		134	12		215	2,349	2,853	7.52%	570	868	3,787
	Value	\$93,248	\$56,135	\$120,150	\$6,732	\$3,490	\$202	\$10,742	\$0	\$0	\$2,198			\$184,762			\$49,606	\$4,342	\$238,710
	\$ Per Ton	\$71	\$107	\$540.00	\$340	\$170	\$10	\$170	\$0	\$0	\$180	\$0	\$0				\$87	\$5	\$63
	Market Projections																		
<b>January</b>	Tons	2,220	568			21	64	87		147	5		282	3,394	2,882	9.79%	337	1,379	5,111
	Value	\$156,835	\$58,903			\$3,719	\$536	\$14,775		\$0	\$1,043			\$235,810			\$29,483	\$7,625	\$272,918
	\$ Per Ton	\$71	\$104	\$0.00	\$0	\$180	\$8	\$170	\$0	\$0	\$196	\$0	\$0				\$87	\$6	\$53
	Market Projections																		
<b>February</b>	Tons	1,270	357	23	22	32	44	56		107	6		215	2,131	2,101	10.22%	268.4	921.8	3,322
	Value	\$95,035	\$37,877	\$133,750.30	\$10,965	\$5,904	\$220	\$9,038		\$0	\$895			\$173,308			\$23,282	\$7,374	\$203,965
	\$ Per Ton	\$75	\$106	\$590	\$500	\$184	\$5	\$161	\$0	\$0	\$150	\$0	\$0				\$87	\$8	\$61
	Market Projections																		
<b>March</b>	Tons	1,382	469	20	5	21	36	84		115	5		220	2,357	2,477	8.90%	513.4	1,133.3	4,004
	Value	\$101,980	\$54,752	\$13,545	\$2,525	\$5,124	\$579	\$15,088		\$0	\$251			\$193,843			\$45,442	\$9,066	\$248,351
	\$ Per Ton	\$74	\$117	\$670	\$500	\$240	\$16	\$180	\$0	\$0	\$54	\$0	\$0				\$89	\$8	\$62
	Market Projections																		
<b>April</b>	Tons	1,826	493		21	17	103	62		160	25		211	2,916	3,020	7.00%	440.5	1,313.8	4,671
	Value	\$114,234	\$55,429		\$11,134	\$4,147	\$604	\$10,478			\$5,156			\$201,181			\$38,225	\$10,003	\$249,409
	\$ Per Ton	\$63	\$113	\$0.00	\$540	\$240	\$6	\$170	\$0	\$0	\$207	\$0	\$0				\$87	\$8	\$53
	Market Projections																		
<b>May</b>	Tons	1,890	675	18	22	22	63	71	8	245	15		254	3,284	3,415	7.45%	183.3	997.2	4,465
	Value	\$117,729	\$77,650	\$12,816	\$7,841	\$3,872	\$0	\$10,900	\$3,557		\$2,532			\$236,897			\$16,553	\$7,977	\$261,427.67
	\$ Per Ton Ave.*	\$62	\$115	\$710	\$360	\$180	\$0	\$154	\$420	\$0	\$166	\$0	\$0				\$90	\$8	\$59
	Market Projections	\$57	\$115	\$680	\$340	\$150	\$0	\$154	\$420	\$0	\$165	\$0	\$-				\$88	\$8	\$59
<b>June</b>	Tons	1,868	544			22	63	43	8	169	9		229	2,954	3,145	7.28%	299.8	1,240.4	4,494
	Value	\$105,761	\$62,646			\$3,933	\$412	\$7,078	\$3,441		\$1,500			\$184,770			\$26,303	\$9,923	\$220,996
	\$ Per Ton	\$57	\$115	\$0	\$0	\$180	\$6	\$166	\$440	\$0	\$168	\$0	\$0				\$88	\$8	\$49
	Market Projections																		
<b>TOTAL TONNAGE</b>		20,958	6,521	143	157	261	663	753	53	1,894	143	-	2,795.26	34,342		8.05%	4,333	10,812	49,487
	% of tons	61%	19%	0%	0%	1%	2%	2%	0%	6%	0%	0%	0%	8%					100%
<b>TOTAL REVENUE</b>		\$ 1,280,195	\$ 681,868	\$ 88,213.20	\$ 71,868.70	\$ 49,697.60	\$ 4,651	\$ 125,464	\$ 22,394	\$ -	\$ 29,925	\$ -	\$ -	\$ 2,354,278			\$ 378,169	\$ 71,102	\$ 2,807,955
	% of Revenue	54%	29%	4%	3%	2%	0%	5%	1%	0%	1%	0%	0%	100%					

ecomaine RECYCLING TOTALS
------------------------------

	1999/00	2000/01	2001/02	2002/03	2003/04	2004/05	2005/06	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13	2013/14
<b>July</b>	1,085.76	1,174.28	1,439.83	1,392.49	1,670.01	1,536.03	1,801.55	1,963.92	2,212.79	2,776.35	2,743.86	3,211.52	2,946.80	3,066.76	4,321.73
<b>YTD</b>	1,085.76	1,174.28	1,439.83	1,392.49	1,670.01	1,536.03	1,801.55	1,963.92	2,212.79	2,776.35	2,743.86	3,211.52	2,946.80	3,066.76	4,321.73
<b>August</b>	1,160.65	1,335.45	1,549.36	1,380.26	1,611.16	1,725.95	2,157.27	2,285.15	2,394.69	2,729.66	2,605.20	3,219.21	3,319.24	3,375.65	4,096.25
<b>YTD</b>	2,246.41	2,509.73	2,989.19	2,772.75	3,281.17	3,261.98	3,958.82	4,249.07	4,607.48	5,506.01	5,349.06	6,430.73	6,266.04	6,442.41	8,417.98
<b>September</b>	1,175.35	1,217.37	1,474.21	1,420.08	1,836.76	1,742.24	2,117.62	2,078.68	2,045.61	2,868.29	2,718.77	3,097.71	3,101.54	2,685.75	3,808.36
<b>YTD</b>	3,421.76	3,727.10	4,463.40	4,192.83	5,117.93	5,004.22	6,076.44	6,327.75	6,653.09	8,374.30	8,067.83	9,528.44	9,367.58	9,128.16	12,226.34
<b>October</b>	1,013.54	1,290.35	1,998.15	1,667.28	1,800.58	1,593.15	1,993.01	2,294.74	2,357.24	2,783.06	2,796.23	3,015.68	2,810.94	3,141.61	3,800.75
<b>YTD</b>	4,435.30	5,017.45	6,461.55	5,860.11	6,918.51	6,597.37	8,069.45	8,622.49	9,010.33	11,157.36	10,864.06	12,544.12	12,178.52	12,269.77	16,027.09
<b>November</b>	1,146.92	1,316.17	1,750.31	1,596.47	1,483.24	1,744.19	2,198.55	2,277.91	2,256.00	2,333.81	2,662.58	3,050.05	2,969.77	2,962.16	
<b>YTD</b>	5,582.22	6,333.62	8,211.86	7,456.58	8,401.75	8,341.56	10,268.00	10,900.40	11,266.33	13,491.17	13,526.64	15,594.17	15,148.29	15,231.93	16,027.09
<b>December</b>	1,178.45	1,341.32	1,764.33	1,841.63	1,919.08	1,936.94	2,256.75	2,166.13	2,362.55	2,937.11	3,158.21	3,139.40	3,149.78	2,853.34	
<b>YTD</b>	6,760.67	7,674.94	9,976.19	9,298.21	10,320.83	10,278.50	12,524.75	13,066.53	13,628.88	16,428.28	16,684.85	18,733.57	18,298.07	18,085.27	16,027.09
<b>January</b>	909.51	1,367.61	1,707.27	1,765.43	1,467.16	1,657.08	2,114.52	2,068.29	2,564.76	2,441.23	2,685.89	2,572.04	2,844.98	2,881.84	
<b>YTD</b>	7,670.18	9,042.55	11,683.46	11,063.64	11,787.99	11,935.58	14,639.27	15,134.82	16,193.64	18,869.51	19,370.74	21,305.61	21,143.05	20,967.11	16,027.09
<b>February</b>	945.88	1,084.71	1,547.84	1,395.61	1,394.75	1,497.44	1,689.38	1,633.72	2,139.22	2,078.44	2,286.95	2,330.20	2,425.70	2,101.28	
<b>YTD</b>	8,616.06	10,127.26	13,231.30	12,459.25	13,182.74	13,433.02	16,328.65	16,768.54	18,332.86	20,947.95	21,657.69	23,635.81	23,568.75	23,068.39	16,027.09
<b>March</b>	1,062.77	1,098.41	1,459.30	1,572.04	1,629.24	1,774.99	2,016.88	1,823.79	2,258.34	2,354.49	2,907.84	2,934.57	2,608.29	2,477.25	
<b>YTD</b>	9,678.83	11,225.67	14,690.60	14,031.29	14,811.98	15,208.01	18,345.53	18,592.33	20,591.20	23,302.44	24,565.53	26,570.38	26,177.04	25,545.64	16,027.09
<b>April</b>	1,000.57	1,220.48	1,638.89	1,710.90	1,524.35	1,627.25	1,831.65	1,871.62	2,363.75	2,395.67	2,875.88	2,694.71	2,620.92	3,019.76	
<b>YTD</b>	10,679.40	12,446.15	16,329.49	15,742.19	16,336.33	16,835.26	20,177.18	20,463.95	22,954.95	25,698.11	27,441.41	29,265.09	28,797.96	28,565.40	16,027.09
<b>May</b>	1,193.95	1,311.08	1,714.14	1,732.85	1,576.35	1,877.96	2,224.46	2,279.00	2,516.52	2,279.50	2,791.10	3,055.45	3,083.09	3,414.70	
<b>YTD</b>	11,873.35	13,757.23	18,043.63	17,475.04	17,912.68	18,713.22	22,401.64	22,742.95	25,471.47	27,977.61	30,232.51	32,320.54	31,881.05	31,980.10	16,027.09
<b>June</b>	1,234.16	1,348.20	1,453.10	1,783.82	1,683.84	2,020.91	2,207.89	2,140.94	2,459.61	2,727.78	3,167.65	3,236.38	3,042.68	3,144.74	
<b>Total</b>	13,107.51	15,105.43	19,496.73	19,258.86	19,596.52	20,734.13	24,609.53	24,883.89	27,931.08	30,705.39	33,400.16	35,556.92	34,923.73	35,124.84	16,027.09
													Projected year end total	39,000.85	



**ecomaine Neighborhood Recycling Monthly Totals For  
October 01, 2013 Through October 31, 2013**

	Pop.	Town Tons- MSW Month	Town Tons-Rec Drop-off - Month	Town Tons-Rec Curb- month	Town Tons-Rec Monthly Total	Town MSW + Rec Monthly Total	Town % Rec Month
Bridgton	5,120	155.34	41.20		41.20	196.54	20.96%
Cape Elizabeth	9,178	230.48	95.92		95.92	326.40	29.39%
Casco	3,690	73.61	17.65		17.65	91.26	19.34%
Cumberland	7,762	201.18		82.00	82.00	283.18	28.96%
Falmouth	10,950	188.96	34.15	94.31	128.46	317.42	40.47%
Freeport	8,010	135.14	51.79		51.79	186.93	27.71%
Gorham	15,183	208.56	26.30	80.08	106.38	314.94	33.78%
Harrison	2,458	75.95	13.51		13.51	89.46	15.10%
Hollis	4,583	92.07		26.36	26.36	118.43	22.26%
Limerick	2,650	97.55	10.62		10.62	108.17	9.82%
Limington	3,822	120.77	8.51		8.51	129.28	6.58%
Livermore Falls	3,129	66.41	12.07		12.07	78.48	15.38%
Lyman	4,155	101.72	20.16		20.16	121.88	16.54%
Naples	3,498	89.96	21.58		21.58	111.54	19.35%
North Haven	392	10.73	0.00		0.00	10.73	0.00%
No. Yarmouth	3,485	62.20		29.51	29.51	91.71	32.18%
Ogunquit	1,266	73.78	8.54		8.54	82.32	10.37%
Parsonsfield	1,770	68.08		6.91	6.91	74.99	9.21%
Portland	64,249	795.46	104.01	386.23	490.24	1,285.70	38.13%
Pownal	1,610	14.16		10.80	10.80	24.96	43.27%
Saco	18,328	436.64	12.60	142.54	155.14	591.78	26.22%
Scarborough	18,604	471.88	44.53	166.64	211.17	683.05	30.92%
S. Portland	23,729	522.86	16.91	186.54	203.45	726.31	28.01%
Standish	9,946	224.63	45.21		45.21	269.84	16.75%
Tri-Town	4,403	145.35	8.97		8.97	154.32	5.81%
Waterboro	7,247	164.38	37.17		37.17	201.55	18.44%
Windham	16,901	188.59	10.05	123.16	133.21	321.80	41.40%
Yarmouth	8,266	221.03	87.13		87.13	308.16	28.27%
	264,384						
		5,237.47	728.58	1,335.08	2,063.66	7,301.13	28.88%

**ecomaine Neighborhood Recycling Year to Date Totals For  
July 1, 2013 Through October 31, 2013**

<b>Town</b>	<b>Town Tons-MSW To Date</b>	<b>Town Tons-Rec Drop off To Date</b>	<b>Town Tons-Rec Curb To Date</b>	<b>Town Tons-Rec Total To Date</b>	<b>Town Total MSW+Rec</b>	<b>Town % Rec To Date</b>
<b>Bridgton</b>	876.08	222.71	-	222.71	1,098.79	20.27%
<b>Cape Elizabeth</b>	928.31	394.03	-	394.03	1,322.34	29.80%
<b>Casco</b>	346.78	79.23	-	79.23	426.01	18.60%
<b>Cumberland</b>	531.61	-	297.43	297.43	829.04	35.88%
<b>Falmouth</b>	704.28	127.42	352.25	479.67	1,183.95	40.51%
<b>Freeport</b>	566.17	212.17	-	212.17	778.34	27.26%
<b>Gorham</b>	829.25	98.92	332.81	431.73	1,260.98	34.24%
<b>Harrison</b>	374.62	81.65	-	81.65	456.27	17.90%
<b>Hollis</b>	355.96	-	106.81	106.81	462.77	23.08%
<b>Limerick</b>	430.90	42.84	-	42.84	473.74	9.04%
<b>Limington</b>	511.46	34.61	-	34.61	546.07	6.34%
<b>Livermore Falls</b>	225.06	52.59	-	52.59	277.65	18.94%
<b>Lyman</b>	396.09	86.16	-	86.16	482.25	17.87%
<b>Naples</b>	423.37	96.83	-	96.83	520.20	18.61%
<b>North Haven</b>	51.63	24.91	-	24.91	76.54	32.55%
<b>No. Yarmouth</b>	214.87	0.99	135.13	136.12	350.99	38.78%
<b>Ogunquit</b>	293.57	44.22	-	44.22	337.79	13.09%
<b>Parsonsfield</b>	277.21	-	25.39	25.39	302.60	8.39%
<b>Portland</b>	3,353.93	444.42	1,527.66	1,972.08	5,326.01	37.03%
<b>Pownal</b>	62.86	-	47.65	47.65	110.51	43.12%
<b>Saco</b>	1,748.92	45.69	585.10	630.79	2,379.71	26.51%
<b>Scarborough</b>	1,984.77	204.64	668.82	873.46	2,858.23	30.56%
<b>S. Portland</b>	2,039.94	67.44	730.63	798.07	2,838.01	28.12%
<b>Standish</b>	1,063.95	206.67	-	206.67	1,270.62	16.27%
<b>Tri-Town</b>	585.75	64.61	-	64.61	650.36	9.93%
<b>Waterboro</b>	701.79	152.89	-	152.89	854.68	17.89%
<b>Windham</b>	779.61	45.34	501.98	547.32	1,326.93	41.25%
<b>Yarmouth</b>	787.23	337.95	-	337.95	1,125.18	30.04%
	21,445.97	3,168.93	5,311.66	8,480.59	29,926.56	28.34%

**ecomaine**  
**Statement of Revenue and Expenses October 2013 (FY2014)**

\$000's

	Month			Year To Date			Last Year - YTD	
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Variance
<b>Operating revenues</b>								
Municipal assessments	\$ 245	\$ 245	\$ 0	\$ 981	\$ 981	\$ 0	\$ 1,147	\$ (167)
Owners tipping fees	301	276	25	1,260	1,104	156	1,527	(267)
Contract & Assoc tipping fees	102	94	8	438	376	62	428	11
Commercial tipping fees	472	403	69	1,900	1,611	289	2,087	(187)
Spot market tipping fees	178	184	(5)	778	735	44	1,020	(241)
Electrical generating revenues	370	326	43	1,408	1,317	91	1,117	291
Sales of recycled goods	354	232	122	1,320	927	393	858	461
Recycling tipping fees	22	4	18	46	16	30	29	16
Gorham property assessments	14	13	1	55	53	2	69	(14)
Other operating income	7	8	(0)	29	31	(2)	29	0
<b>Total operating revenues</b>	<b>2,066</b>	<b>1,785</b>	<b>281</b>	<b>8,215</b>	<b>7,150</b>	<b>1,065</b>	<b>8,312</b>	<b>(97)</b>
<b>Operating expenses</b>								
Administrative expenses	229	223	(5)	861	858	(3)	781	(80)
Waste-to-energy operating expenses	719	709	(10)	2,575	2,916	341	2,644	69
Recycling operating expenses	191	172	(19)	727	664	(63)	535	(192)
Landfill/ashfill operating expenses	158	155	(3)	500	577	77	520	20
Contingency	-	21	21	-	83	83	-	-
Landfill closure and postclosure care c	21	23	2	86	93	7	92	6
Post-retirement benefit- Health Care	8	8	-	32	32	(0)	-	(32)
Depreciation & amortization	341	358	18	1,407	1,433	26	1,400	(7)
<b>Total operating expenses</b>	<b>1,668</b>	<b>1,671</b>	<b>3</b>	<b>6,189</b>	<b>6,657</b>	<b>468</b>	<b>5,972</b>	<b>(217)</b>
<b>Net operating income</b>	<b>399</b>	<b>114</b>	<b>284</b>	<b>2,026</b>	<b>493</b>	<b>1,533</b>	<b>2,340</b>	<b>(314)</b>
<b>Non-operating income (expense)</b>								
Interest income	8	3	5	26	12	15	25	1
Interest expense	(3)	-	(3)	(0)	-	(0)	(1)	0
Other Expense	0	0	(1)	2	2	(0)	3	(2)
<b>Net non-operating</b>	<b>5</b>	<b>3</b>	<b>1</b>	<b>27</b>	<b>13</b>	<b>14</b>	<b>28</b>	<b>(0)</b>
<b>Total Revenue Less Expenses</b>	<b>\$ 403</b>	<b>\$ 117</b>	<b>\$ 286</b>	<b>\$ 2,054</b>	<b>\$ 506</b>	<b>\$ 1,548</b>	<b>\$ 2,368</b>	<b>\$ (314)</b>

## Tours and Presentation Data for the Month of: 10/13

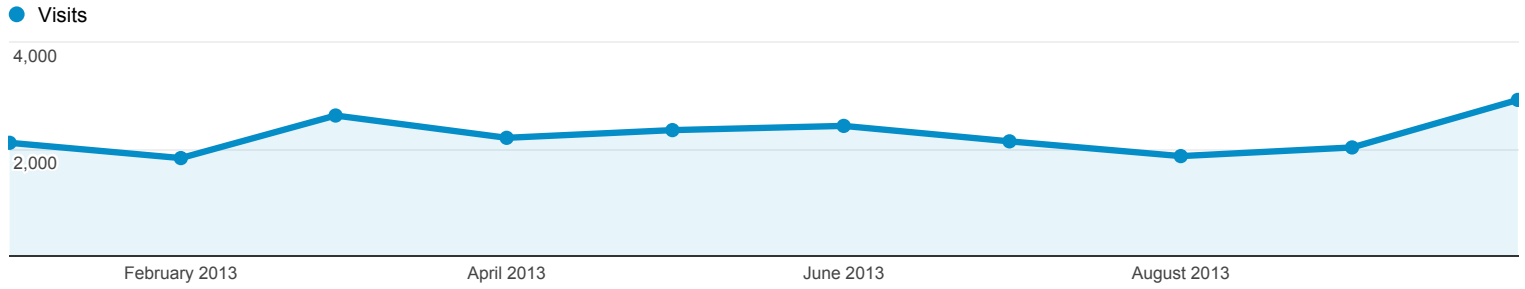
	<b>Date</b>	<b>Group/School Name</b>	<b>Ages</b>	<b>Town</b>	<b>Facilities</b>	<b>Notes</b>	<b>Size</b>
<b>Tours</b>	10/4/2013	SMCC Intro to Engineering	Adult	South Portland	REC/WTE		24
<b>Total:</b>	10/9/2013	Freeport French School	3rd/4th grade	Freeport	REC		19
<b>193</b>	10/10/2013	USM Solid Waste Planning & Policy	Adult	Portland	REC		14
	10/17/2013	USM ESP 102	Adult	Portland	REC/WTE		19
	10/21/2013	USM ESP 102	Adult	Portland	REC/WTE		17
	10/22/2013	USM ESP 102	Adult	Portland	REC/WTE		20
	10/24/2013	Fryeburg Academy	High	Fryeburg	all 3		22
	10/29/2013	Gorham Middle School	7th grade	Gorham	all 3		48
	10/30/2013	Thornton Academy	High	Saco	REC/WTE		10
<b>Presentations</b>	10/2/2013	Freeport French School	3rd/4th grade	Freeport		pres./waste audit activity	19
<b>Total:</b>	10/10/2013	Falmouth Lions Club	Adult	Falmouth			26
<b>139</b>	10/15/2013	Gorham Middle School	7th grade	Gorham		Interview/presentation	44
	10/17/2013	EECS Green Team	4th/5th grade	Portland		Waste Audit Activity	17
	10/23/2013	EECS Green Team	2nd/3rd grade	Portland		Waste Audit Activity	15
	10/23/2013	Freeport High Earth Club	High School	Freeport		Interview/presentation	18
<b>Outreach</b>	10/24/2013	King Middle School	7th grade	Portland		Interview	14
	10/24/2013	EECS Open House	All	Portland		Outreach Table	125
<b>Total:</b>	10/25/2013	St Joseph's College	Adult	Standish		Interview/Assesment	8
<b>248</b>	10/31/2013	Falmouth Elementary	Adult	Falmouth		Interview/Assesment	3
	10/31/2013	Redbank Village Outreach/Education	All	South Portland		Door2Door/Oops Tickets	98
<b>Total for All Events:</b>		<b>580</b>					

**Audience Overview**

Jan 1, 2013 - Oct 31, 2013



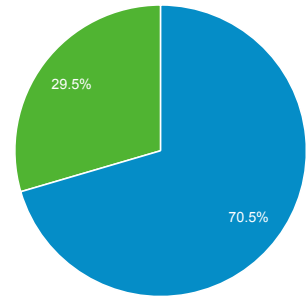
**Overview**



**16,327 people visited this site**

Visits <b>22,523</b>	Unique Visitors <b>16,327</b>	Pageviews <b>68,332</b>
Pages / Visit <b>3.03</b>	Avg. Visit Duration <b>00:02:13</b>	Bounce Rate <b>34.83%</b>
% New Visits <b>70.43%</b>		

■ New Visitor ■ Returning Visitor



City	Visits	% Visits
1. Portland	4,248	18.86%
2. South Portland	955	4.24%
3. (not set)	625	2.77%
4. New York	551	2.45%
5. Boston	549	2.44%
6. Newton	474	2.10%
7. Falmouth	474	2.10%
8. Washington, D.C.	419	1.86%
9. Bangor	400	1.78%
10. Westbrook	376	1.67%

[view full report](#)

Location

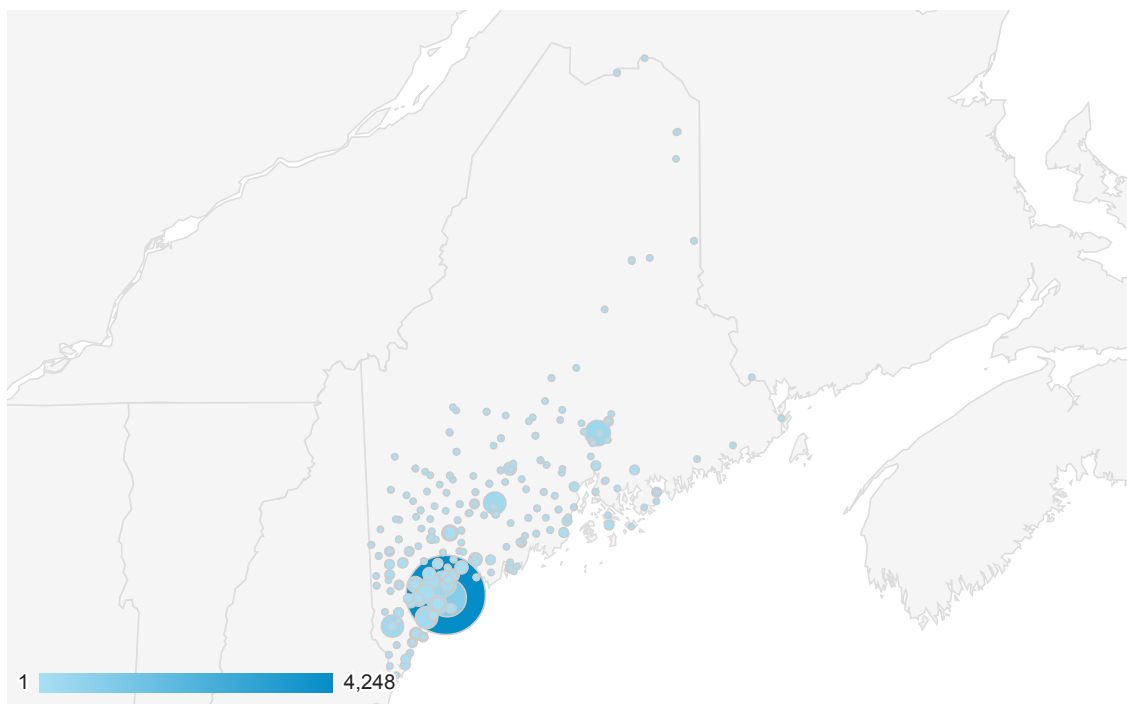
Jan 1, 2013 - Oct 31, 2013

ALL » COUNTRY / TERRITORY: United States » REGION: Maine

All Visits  
53.21%

Map Overlay

Summary



City	Acquisition			Behavior			Conversions		
	Visits	% New Visits	New Visits	Bounce Rate	Pages / Visit	Avg. Visit Duration	Goal Conversion Rate	Goal Completions	Goal Value
	11,985 % of Total: 53.21% (22,523)	65.77% Site Avg: 70.43% (-6.63%)	7,882 % of Total: 49.68% (15,864)	28.24% Site Avg: 34.83% (-18.90%)	3.41 Site Avg: 3.03 (12.49%)	00:02:29 Site Avg: 00:02:13 (11.98%)	0.00% Site Avg: 0.00% (0.00%)	0 % of Total: 0.00% (0)	\$0.00 % of Total: 0.00% (\$0.00)
1. Portland	4,248	61.23%	2,601	27.97%	3.40	00:02:54	0.00%	0	\$0.00
2. South Portland	955	62.51%	597	37.80%	3.02	00:01:44	0.00%	0	\$0.00
3. Falmouth	474	62.24%	295	25.95%	3.32	00:02:04	0.00%	0	\$0.00
4. Bangor	400	77.75%	311	32.75%	3.25	00:02:46	0.00%	0	\$0.00
5. Westbrook	376	69.68%	262	24.73%	3.69	00:03:04	0.00%	0	\$0.00
6. Sanford	335	49.85%	167	20.30%	4.01	00:02:32	0.00%	0	\$0.00
7. Augusta	301	75.42%	227	24.92%	3.50	00:02:10	0.00%	0	\$0.00
8. Saco	278	74.46%	207	45.32%	2.77	00:01:26	0.00%	0	\$0.00
9. Lewiston	245	72.24%	177	24.49%	3.68	00:02:38	0.00%	0	\$0.00
10. Windham	224	71.43%	160	23.66%	3.72	00:02:06	0.00%	0	\$0.00