

# ecomaine

## Memorandum

**DATE:** November 21, 2012

**TO:** Chair and Members of the Board

**FROM:** Kevin H. Roche, General Manager

**SUBJECT:** **Agenda for the November 29, 2012, Recycling Committee Meeting**

There is a meeting of the **ecomaine** Recycling Committee scheduled for Thursday, November 29, 2012 at 4:00PM at the Waste-to-Energy Facility. The agenda for this meeting is as follows:

1. Review and approval of the 10/25/12 Recycling Committee Meeting minutes (*Attachment A*)
2. Eco-excellence Awards
  - Schedule:
    - a) Deadline - Wednesday, January 23, 2013
    - b) Event - Tuesday, March 12, 2013
  - Judging Committee
3. Promoting school recycling
4. Organics Recycling Feasibility Study (*Attachment B*) - *will be sent under separate cover.*
5. Recycling Updates:
  - Market Report (*Attachments C1 & C2*)
  - Tonnage reports (*Attachments D1, D2 & D3*)
  - Revenue and expense report (*Attachment E*)
  - Outreach and tour report
  - Website analytics (*Attachment F*)
6. Other
7. Future Meetings
  - Finance Committee Meeting: November 27<sup>th</sup> (Tuesday) @ 4:00PM.
  - Recycling Committee Meeting: November 29<sup>th</sup> (Thursday) @ 4:00PM.
  - Executive Committee Meeting: December 20<sup>th</sup> (Thursday) @ 4:00PM
  - **Note: No Recycling Committee Meeting in December, 2012.**
  - Audit Committee Meeting: January 10<sup>th</sup> (Thursday) @ 3:00PM.
  - Full Board Meeting: January 10<sup>th</sup> (Thursday) @ 4:00PM.
  - Recycling Committee Meeting: January 24<sup>th</sup> (Thursday) @ 4:00PM.
  - Finance Committee Meeting: January 29<sup>th</sup> (**Tuesday**) @ 4:00PM.
  - Executive Committee Meeting: February 21<sup>st</sup> (Thursday) @ 4:00PM.
  - Recycling Committee Meeting: February 28<sup>th</sup> (Thursday) @ 4:00PM.
  - Full Board Meeting: March 21<sup>st</sup> (Thursday) @ 4:00PM.
  - Recycling Committee Meeting: March 28<sup>th</sup> (Thursday) @ **3:00PM**.
  - Finance Committee Meeting/Budget Workshop: March 28<sup>th</sup> (Thursday) @ 4:00PM.
  - Full Board Meeting: April 11<sup>th</sup> (Thursday) @ 4:00PM.
  - Recycling Committee Meeting: April 25<sup>th</sup> (Thursday) @ 4:00PM.
  - Executive Committee Meeting: May 16<sup>th</sup> (Thursday) @ 4:00PM.
  - Finance Committee Meeting: May 21<sup>st</sup> (**Tuesday**) @ 4:00PM.
  - Recycling Committee Meeting: May 23<sup>rd</sup> (Thursday) @ 4:00PM.
  - Annual Meeting: June 13<sup>th</sup> (Thursday) @ **11:30AM**.

**Owner Communities**

Bridgton  
Cape Elizabeth  
Casco  
Cumberland  
Falmouth  
Freeport  
Gorham  
Gray  
Harrison  
Hollis  
Limington  
Lyman  
North Yarmouth  
Ogunquit  
Portland  
Pownal  
Scarborough  
South Portland  
Waterboro  
Windham  
Yarmouth

**Associate Members**

Baldwin  
Hiram  
Naples  
Parsonsfield  
Porter  
Saco  
Standish

**Contract Members**

Andover  
Cornish  
Eliot  
Greenland, NH  
Harpswell  
Jay  
Livermore Falls  
Manchester  
Monmouth  
Newington, NH  
North Haven  
Old Orchard Beach  
Poland  
Readfield  
Sanford  
Wayne

DATE: November 1, 2012  
TO: Recycling Committee  
FROM: Kevin H. Roche, General Manager  
SUBJECT: Minutes of 10/25/12 **ecomaine** Recycling Committee Meeting

The **ecomaine** Recycling Committee met on Thursday, October 25, 2012, at the Waste-to-Energy facility. Ms. McGinty, Chair, opened the meeting at 4:00PM.

There were six items on the Agenda:

- 1) Review and approval of the 9/6/12 Recycling Committee Meeting Minutes
- 2) Promoting School Recycling
- 3) Open House Review
- 4) Recycling Updates
- 5) Other
- 6) Future Meetings

**Item #1 – Approval of the September 6, 2012 Recycling Committee Meeting Minutes**

A motion to accept the minutes was made by Mr. Brobst and seconded by Ms. Beecher and passed unanimously.

**Item #2 – Promoting School Recycling**

There was a lengthy discussion on moving forward with promoting recycling in our schools. Conceptually, the conclusions included:

- a) Have our Environmental Educator begin school recycling audits at the same time they do school programs, in order to begin to understand the school recycling programs that are in place.
- b) Hold a meeting with **ecomaine**, perhaps a lunch, with School Superintendents to talk about school recycling programs and to tour our facilities. Superintendents will be encouraged to bring a school Board member with them to the meeting. **ecomaine** Board members will also be asked to encourage their superintendents' participation in this effort. The objective of this effort would be to have support from the top.

**Item #3 – Promoting School Recycling**

There was a discussion regarding results from the Open House.

**Item #4 – Recycling Updates**

The General Manager and Communications Specialist reviewed the recycling reports and updates.

**Item #5 - Other**

The Chair recognized Maxine for her interests and support of **ecomaine** as this will be Maxine's last meeting (termed out).

**Item #6 – Future Meetings**

- Executive Committee Meeting: December 20<sup>th</sup> (Thursday) @ 4:00PM.

*Note: No Recycling Committee Meeting in December, 2012.*

Mr. Doughty made a motion to adjourn the meeting. The motion was seconded by Mr. Suslovic and all were in favor.

**PRESENT:**

M. Beecher  
R. Brobst  
D. Doughty  
S. McGinty  
B. Rodden  
E. Street  
E. Suslovic

**ABSENT:**

S. Bernier  
T. Fortier  
T. Wagner

**Staff:** Kevin Roche and Shelley Dunn.

**Attachment B: will be sent under separate cover.**

Fiscal Year Recycling Tons & Revenues 2011-2012

		#8 News	OCC	NATURAL	COLORED	#3-7 MIXED PLASTIC PET	STEEL CANS	ALUMINUM	Loose Glass	LOOSE METAL/STEEL	Mixed Paper	Post Burn	Mined Metals (net of ash)	Monthly totals	Residue	Percentage of Residue based on Monthly totals minus Post Burn	Net Revenue
<b>July</b>	<b>Tons</b>	1748.12	665.44	19.89	22.35	42.59	22.48	84.35	5.79	183.65	9.88	0.00	210.69	3015.23	188.09	6.71%	
	<b>Value</b>	\$238,839	\$112,577	\$139,230	\$9,387	\$10,665	\$0	\$21,879	\$2,982	\$0	\$1,785	\$0	\$18,695	\$430,166	\$ 8,276		\$421,890
	<b>\$ Per Ton</b>	\$137	\$169	\$700.00	\$420	\$250	\$0	\$259	\$515	\$0	\$181	\$0	\$89				
<b>August</b>	<b>Tons</b>	1864.60	693.61	21.21	21.71	20.00	58.85	58.39	0.00	192.44	13.62	0.00	152.67	3097.10	208.04	7.07%	
	<b>Value</b>	\$261,776	\$117,914	\$144,228	\$8,250	\$5,100	\$393	\$16,380	\$0	\$2,636	\$0	\$13,546	\$437,147	\$ 9,154			\$427,994
	<b>\$ Per Ton</b>	\$140	\$170	\$680.00	\$380	\$255	\$7	\$281	\$0	\$0	\$194	\$0	\$89				
<b>September</b>	<b>Tons</b>	1852.49	587.16	0.00	22.70	37.22	41.61	81.99	0.00	182.27	21.93	0.00	157.84	2985.21	209.24	7.40%	
	<b>Value</b>	\$257,380	\$99,817	\$0	\$10,038	\$9,490	\$315	\$22,178	\$0	\$0	\$4,931	\$0	\$14,005	\$417,143	\$ 9,207		\$407,936
	<b>\$ Per Ton</b>	\$139	\$170	\$0	\$442	\$255	\$8	\$271	\$0	\$0	\$225	\$0	\$89				
<b>October</b>	<b>Tons</b>	1646.08	395.30	21.70	0.00	0.00	97.18	71.71	6.91	124.85	12.10	0.00	185.31	2561.14	196.55	8.27%	
	<b>Value</b>	\$213,818	\$60,671	\$15,624	\$0	\$0	\$410	\$15,112	\$2,833	\$0	\$2,649	\$0	\$16,443	\$327,154	\$ 8,648		\$318,505
	<b>\$ Per Ton</b>	\$130	\$153	\$720.00	\$0	\$0	\$4	\$211	\$410	\$0	\$219	\$0	\$89				
<b>November</b>	<b>Tons</b>	1737.59	609.08	0.00	21.94	19.97	44.63	58.02	0.00	118.53	18.56	0.00	97.21	2725.53	221.03	8.41%	
	<b>Value</b>	\$142,655	\$78,292	\$0	\$10,531	\$4,593	\$446	\$12,764	\$0	\$0	\$3,448	\$0	\$8,625	\$261,010	\$ 9,725		\$251,285
	<b>\$ Per Ton</b>	\$82	\$129	\$0	\$480	\$230	\$10	\$220	\$0	\$0	\$186	\$0	\$89				
<b>December</b>	<b>Tons</b>	1,742.85	593.23	19.71	0.87	20.94	82.38	61.02	-	156.13	11.98	-	92.35	2,781.46	207.68	7.72%	
	<b>Value</b>	\$139,655	\$74,479	\$13,008	\$348	\$4,607	\$638	\$14,222	\$0	\$0	\$3,060	\$0	\$8,194	\$256,603	\$ 9,138		\$247,465
	<b>\$ Per Ton</b>	\$80	\$126	\$660.00	\$400	\$220	\$8	\$233	\$0	\$0	\$255	\$0	\$89				
<b>January</b>	<b>Tons</b>	2,145.73	562.33	20.34	23.35	18.91	19.81	98.15	-	158.71	5.34	-	293.30	3,345.97	198.76	6.51%	
	<b>Value</b>	\$164,256	\$70,291	\$13,119	\$12,376	\$3,687	\$0	\$24,343	\$0	\$0	\$1,308	\$0	\$26,025	\$315,769	\$ 8,745		\$307,023
	<b>\$ Per Ton</b>	\$77	\$125	\$645.00	\$530	\$195	\$0	\$248	\$0	\$0	\$245	\$0	\$89				
<b>February</b>	<b>Tons</b>	1,459.01	540.89	0.00	-	34.67	41.36	62.60	-	135.18	10.97	-	94.61	2,662.51	168.06	7.36%	
	<b>Value</b>	\$118,302	\$70,087	\$0	\$0	\$7,331	\$414	\$14,093	\$0	\$0	\$2,311	\$0	\$8,659	\$222,213	\$ 7,395		\$214,818
	<b>\$ Per Ton</b>	\$81	\$130	\$0	\$0	\$211	\$10	\$225	\$0	\$0	\$211	\$0	\$92	\$5			
<b>March</b>	<b>Tons</b>	1,496.83	445.71	18.94	21.72	-	41.36	65.05	10.78	140.97	33.06	-	-	2,897.64	201.90	8.88%	
	<b>Value</b>	\$123,127	\$65,653	\$13,455	\$13,258	\$0	\$414	\$12,153	\$4,528	\$0	\$8,950	\$0	\$0	\$3,116	\$244,522	\$ 8,884	\$235,638
	<b>\$ Per Ton</b>	\$82	\$147	\$710.40	\$610	\$0	\$10	\$187	\$420	\$0	\$271	\$0	\$0	\$5			
<b>April</b>	<b>Tons</b>	1,402.47	440.07	0.00	22.05	20.35	79.74	62.78	-	135.63	11.89	-	-	3,086.96	192.97	8.87%	
	<b>Value</b>	\$114,673	\$61,609	\$0	\$13,296	\$4,884	\$1,093	\$14,126	\$0	\$0	\$2,675	\$0	\$0	\$4,560	\$218,118	\$ 8,491	\$209,628
	<b>\$ Per Ton</b>	\$82	\$140	\$0	\$603	\$240	\$14	\$225	\$0	\$0	\$225	\$0	\$0	\$5			
<b>May</b>	<b>Tons</b>	1,878.60	588.87	19.56	22.15	20.77	60.63	85.86	-	149.04	13.11	-	-	3,634.29	256.67	9.04%	
	<b>Value</b>	\$154,371	\$75,030	\$15,456	\$14,517	\$4,985	\$988	\$19,876	\$0	\$0	\$2,873	\$0	\$0	\$3,979	\$290,571	\$ 11,293	\$279,278
	<b>\$ Per Ton</b>	\$82	\$127	\$790.20	\$655	\$240	\$16	\$231	\$0	\$0	\$219	\$0	\$0	\$5			
<b>June</b>	<b>Tons</b>	1,831.32	607.95	19.86	22.90	21.34	21.88	64.04	-	155.23	15.61	-	133.09	2,893.22	215.76	7.82%	
	<b>Value</b>	\$146,408	\$73,330	\$12,710	\$6,641	\$4,055	\$219	\$11,063	\$0	\$0	\$6,648	\$0	\$11,585	\$273,862	\$ 9,493		\$264,368
	<b>\$ Per Ton</b>	\$80	\$121	\$640	\$290	\$190	\$10	\$173	\$0	\$0	\$426	\$0	\$87	\$5			
<b>TOTAL TONNAGE</b>		<b>20,805.69</b>	<b>6,729.64</b>	<b>161.21</b>	<b>201.74</b>	<b>256.76</b>	<b>611.91</b>	<b>853.96</b>	<b>23.48</b>	<b>1,832.63</b>	<b>178.05</b>	<b>-</b>	<b>1,417.07</b>	<b>35,686.26</b>	<b>2,464.75</b>	<b>6.91%</b>	
<b>TOTAL REVENUE</b>		<b>\$ 2,075,261</b>	<b>\$ 959,750</b>	<b>\$ 111,719.39</b>	<b>\$ 98,641.59</b>	<b>\$ 59,396.08</b>	<b>\$ 5,331</b>	<b>\$ 198,188</b>	<b>\$ 10,343</b>	<b>\$ -</b>	<b>\$ 43,274</b>	<b>\$ -</b>	<b>\$ 125,778</b>	<b>\$ 15,494.94</b>	<b>\$ 3,694,277</b>	<b>\$ 108,449</b>	<b>\$ 3,585,828</b>

Fiscal Year Recycling Tons & Revenues 2012-2013

		#8 News	OCC	NATURAL	COLORED	PET	#3-7 MIXED PLASTIC	STEEL CANS	ALUMINUM	Loose Glass	LOOSE METAL/STEEL	Mixed Paper	Residue	Subtotal	Percentage of Residue	Post Burn	Mixed Metals (net of ash)	Monthly totals less internal cost of residue
<b>July</b>	Tons	1,705	595	19	22	21	62	66	16	187	14		236	2,944	8.02%	149	467	3,561
	Value	\$128,472	\$71,552	\$11,576	\$9,550	\$3,756	\$378	\$7,626	\$6,212	\$0	\$2,465			\$241,587		\$13,001	\$2,336	\$256,924
	\$ Per Ton	\$75	\$120	602.00	\$425	\$175	\$6	\$115	\$400	\$0	\$178	\$0	\$0			\$87	\$5	
<b>August</b>	Tons	2,058	725		22	41	60	65		201	5		269	3,447	7.80%	606	854	4,906
	Value	\$96,102	\$69,134	\$0	\$11,532	\$7,637	\$534	\$11,979	\$0	\$0	\$1,375	\$0		\$198,292		\$52,752	\$4,381	\$248,216
	\$ Per Ton	\$47	\$95	0.00	\$520	\$185	\$9	\$183	\$0	\$0	\$280	\$0	\$0			\$87	\$5	
<b>September</b>	Tons	1,565	435	20	-	21	57	77	9	134	11		233	2,562	9.10%	214	351	3,127
	Value	\$57,961	\$35,445	\$12,895	\$0	\$3,933	\$281	\$11,991	\$4,004	\$0	\$6,934	\$0		\$133,443		\$18,631	\$1,755	\$158,236
	\$ Per Ton	\$37	\$81	651	\$0	\$190	\$5	\$156	\$425	\$0	\$624	\$0	\$0			\$87	\$5	
<b>October</b>	Tons	1815.68	627.11				37.57	63.42		167.34	15.41		224.84	2,951		426.96	889.16	4,267
	Value	\$86,991	\$54,203				\$376	\$8,879			\$3,060		\$-	\$153,508		\$37,203	\$4,446	\$195,157
	\$ Per Ton	\$48	\$86	0.00	\$0	\$0	\$10	\$140	\$0	\$0	\$199	\$0	\$0			\$87	\$5	
<b>November</b>	Tons													-				-
	Value												\$-	\$0				\$0
	\$ Per Ton	\$0	\$0	0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$0	
<b>December</b>	Tons													-				-
	Value												\$-	\$0				\$0
	\$ Per Ton	\$0	\$0	0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$0	
<b>January</b>	Tons													-				-
	Value												\$-	\$0				\$0
	\$ Per Ton	\$0	\$0	0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$0	
<b>February</b>	Tons													-				-
	Value												\$-	\$0				\$0
	\$ Per Ton	\$0	\$0	0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$0	
<b>March</b>	Tons													-				-
	Value												\$-	\$0				\$0
	\$ Per Ton	\$0	\$0	0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$0	
<b>April</b>	Tons													-				-
	Value												\$-	\$0				\$0
	\$ Per Ton	\$0	\$0	0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$0	
<b>May</b>	Tons												0.00	-				-
	Value												\$-	\$0				\$0
	\$ Per Ton	\$0	\$0	0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$0	
<b>June</b>	Tons												0.00	-				-
	Value												\$-	\$0				\$0
	\$ Per Ton	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$0	
<b>TOTAL TONNAGE</b>		7,144	2,383	39	45	83	216	272	25	690	45	-	962.95	11,904	8.31%	1,396	2,561	15,862
	% of tons	60%	20%	0%	0%	1%	2%	2%	0%	6%	0%	0%	8%	100%				
<b>TOTAL REVENUE</b>		\$ 369,526	\$ 230,333	\$ 24,471.35	\$ 21,081.81	\$ 15,325.30	\$ 1,568	\$ 40,475	\$ 10,216	\$ -	\$ 13,833	\$ -	\$ -	\$ 726,829		\$ 121,587	\$ 12,917	\$ 858,532
	% of Revenue	51%	32%	3%	3%	2%	0%	6%	1%	0%	2%	0%	0%	100%				

Attachment D-1

ecomaine  
RECYCLING TOTALS

	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04	2004/05	2005/06	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13
<b>July</b>	593.37	667.46	666.77	732.22	1,085.76	1,174.28	1,439.83	1,392.49	1,670.01	1,536.03	1,801.55	1,963.92	2,212.79	2,776.35	2,743.86	3,211.52	2,946.80	3,066.76
<b>YTD</b>	593.37	667.46	666.77	732.22	1,085.76	1,174.28	1,439.83	1,392.49	1,670.01	1,536.03	1,801.55	1,963.92	2,212.79	2,776.35	2,743.86	3,211.52	2,946.80	3,066.76
<b>August</b>	669.37	716.80	631.03	681.37	1,160.65	1,335.45	1,549.36	1,380.26	1,611.16	1,725.95	2,157.27	2,285.15	2,394.69	2,729.66	2,605.20	3,219.21	3,319.24	3,375.65
<b>YTD</b>	1262.74	1,384.26	1,297.80	1,413.59	2,246.41	2,509.73	2,989.19	2,772.75	3,281.17	3,261.98	3,958.82	4,249.07	4,607.48	5,506.01	5,349.06	6,430.73	6,266.04	6,442.41
<b>September</b>	660.45	682.07	741.43	827.63	1,175.35	1,217.37	1,474.21	1,420.08	1,836.76	1,742.24	2,117.62	2,078.68	2,045.61	2,868.29	2,718.77	3,097.71	3,101.54	2,685.75
<b>YTD</b>	1923.19	2,066.33	2,039.23	2,241.22	3,421.76	3,727.10	4,463.40	4,192.83	5,117.93	5,004.22	6,076.44	6,327.75	6,653.09	8,374.30	8,067.83	9,528.44	9,367.58	9,128.16
<b>October</b>	677.03	730.60	693.07	772.33	1,013.54	1,290.35	1,998.15	1,667.28	1,800.58	1,593.15	1,993.01	2,294.74	2,357.24	2,783.06	2,796.23	3,015.68	2,810.94	3,141.61
<b>YTD</b>	2600.22	2,796.93	2,732.30	3,013.55	4,435.30	5,017.45	6,461.55	5,860.11	6,918.51	6,597.37	8,069.45	8,622.49	9,010.33	11,157.36	10,864.06	12,544.12	12,178.52	12,269.77
<b>November</b>	688.18	688.07	621.13	824.11	1,146.92	1,316.17	1,750.31	1,596.47	1,483.24	1,744.19	2,198.55	2,277.91	2,256.00	2,333.81	2,662.58	3,050.05	2,969.77	
<b>YTD</b>	3288.40	3,485.00	3,353.43	3,837.66	5,582.22	6,333.62	8,211.86	7,456.58	8,401.75	8,341.56	10,268.00	10,900.40	11,266.33	13,491.17	13,526.64	15,594.17	15,148.29	12,269.77
<b>December</b>	683.42	806.53	795.31	834.70	1,178.45	1,341.32	1,764.33	1,841.63	1,919.08	1,936.94	2,256.75	2,166.13	2,362.55	2,937.11	3,158.21	3,139.40	3,149.78	
<b>YTD</b>	3971.82	4,291.53	4,148.74	4,672.36	6,760.67	7,674.94	9,976.19	9,298.21	10,320.83	10,278.50	12,524.75	13,066.53	13,628.88	16,428.28	16,684.85	18,733.57	18,298.07	12,269.77
<b>January</b>	608.08	632.55	606.67	673.01	909.51	1,367.61	1,707.27	1,765.43	1,467.16	1,657.08	2,114.52	2,068.29	2,564.76	2,441.23	2,685.89	2,572.04	2,844.98	
<b>YTD</b>	4579.90	4,924.08	4,755.41	5,345.37	7,670.18	9,042.55	11,683.46	11,063.64	11,787.99	11,935.58	14,639.27	15,134.82	16,193.64	18,869.51	19,370.74	21,305.61	21,143.05	12,269.77
<b>February</b>	523.30	619.28	605.88	616.02	945.88	1,084.71	1,547.84	1,395.61	1,394.75	1,497.44	1,689.38	1,633.72	2,139.22	2,078.44	2,286.95	2,330.20	2,425.70	
<b>YTD</b>	5103.20	5,543.36	5,361.29	5,961.39	8,616.06	10,127.26	13,231.30	12,459.25	13,182.74	13,433.02	16,328.65	16,768.54	18,332.86	20,947.95	21,657.69	23,635.81	23,568.75	12,269.77
<b>March</b>	584.39	616.62	671.88	751.34	1,062.77	1,098.41	1,459.30	1,572.04	1,629.24	1,774.99	2,016.88	1,823.79	2,258.34	2,354.49	2,907.84	2,934.57	2,608.29	
<b>YTD</b>	5687.59	6,159.98	6,033.17	6,712.73	9,678.83	11,225.67	14,690.60	14,031.29	14,811.98	15,208.01	18,345.53	18,592.33	20,591.20	23,302.44	24,565.53	26,570.38	26,177.04	12,269.77
<b>April</b>	667.71	676.79	671.45	752.00	1,000.57	1,220.48	1,638.89	1,710.90	1,524.35	1,627.25	1,831.65	1,871.62	2,363.75	2,395.67	2,875.88	2,694.71	2,620.92	
<b>YTD</b>	6355.30	6,836.77	6,704.62	7,464.73	10,679.40	12,446.15	16,329.49	15,742.19	16,336.33	16,835.26	20,177.18	20,463.95	22,954.95	25,698.11	27,441.41	29,265.09	28,797.96	12,269.77
<b>May</b>	698.84	639.03	707.09	765.11	1,193.95	1,311.08	1,714.14	1,732.85	1,576.35	1,877.96	2,224.46	2,279.00	2,516.52	2,279.50	2,791.10	3,055.45	3,083.09	
<b>YTD</b>	7054.14	7,475.80	7,411.71	8,229.84	11,873.35	13,757.23	18,043.63	17,475.04	17,912.68	18,713.22	22,401.64	22,742.95	25,471.47	27,977.61	30,232.51	32,320.54	31,881.05	12,269.77
<b>June</b>	624.78	660.55	752.80	807.31	1,234.16	1,348.20	1,453.10	1,783.82	1,683.84	2,020.91	2,207.89	2,140.94	2,459.61	2,727.78	3,167.65	3,236.38	3,042.68	
<b>Total</b>	7,678.92	8,136.35	8,164.51	9,037.15	13,107.51	15,105.43	19,496.73	19,258.86	19,596.52	20,734.13	24,609.53	24,883.89	27,931.08	30,705.39	33,400.16	35,556.92	34,923.73	12,269.77

Projected year end total 35,195.43

**ecomaine Neighborhood Recycling Monthly Totals For  
October 01, 2012 Through October 31, 2012**

	<b>Pop.</b>	<b>Town Tons- MSW Month</b>	<b>Town Tons-Rec Drop-off - Month</b>	<b>Town Tons-Rec Curb- month</b>	<b>Town Tons-Rec Monthly Total</b>	<b>Town MSW + Rec Monthly Total</b>	<b>Town % Rec Month</b>
<b>Bridgton</b>	5,516	177.91	65.01		65.01	242.92	26.76%
<b>Cape Elizabeth</b>	8,806	227.71	101.12		101.12	328.83	30.75%
<b>Casco</b>	3,816	75.25	21.31		21.31	96.56	22.07%
<b>Cumberland</b>	7,627	195.18		75.57	75.57	270.75	27.91%
<b>Falmouth</b>	10,823	180.42	33.72	90.77	124.49	304.91	40.83%
<b>Freeport</b>	8,304	141.75	52.05		52.05	193.80	26.86%
<b>Gorham</b>	15,709	184.79	25.99	89.98	115.97	300.76	38.56%
<b>Harrison</b>	2,448	74.63	11.20		11.20	85.83	13.05%
<b>Hollis</b>	4,630	82.76		27.87	27.87	110.63	25.19%
<b>Limington</b>	3,897	126.15	7.73		7.73	133.88	5.77%
<b>Livermore Falls</b>	3,129	50.35	12.56		12.56	62.91	19.97%
<b>Lyman</b>	4,231	92.69	23.58		23.58	116.27	20.28%
<b>Naples</b>	3,720	94.67	26.04		26.04	120.71	21.57%
<b>North Haven</b>	392	13.47	7.64		7.64	21.11	36.19%
<b>No. Yarmouth</b>	3,596	46.71		32.91	32.91	79.62	41.33%
<b>Ogunquit</b>	1,256	59.86	29.77		29.77	89.63	33.21%
<b>Parsonsfield</b>	1,730	87.66		6.13	6.13	93.79	6.54%
<b>Portland</b>	63,008	793.37	91.25	389.69	480.94	1274.31	37.74%
<b>Pownal</b>	1,630	13.36		11.23	11.23	24.59	45.67%
<b>Saco</b>	18,204	390.58	1.21	146.26	147.47	538.05	27.41%
<b>Scarborough</b>	19,239	462.67	47.00	167.45	214.45	677.12	31.67%
<b>S. Portland</b>	23,976	519.42	16.28	174.82	191.10	710.52	26.90%
<b>Standish</b>	9,988	263.54	53.99		53.99	317.53	17.00%
<b>Tri-Town</b>	4,462	143.97	21.63		21.63	165.60	13.06%
<b>Waterboro</b>	7,315	172.24	41.01		41.01	213.25	19.23%
<b>Windham</b>	16,901	182.38	12.84	125.44	138.28	320.66	43.12%
<b>Yarmouth</b>	8,142	221.29	91.57		91.57	312.86	29.27%
	<u>262,495</u>						
		5,074.78	794.50	1,338.12	2,132.62	7,207.40	29.59%



**ecomaine Neighborhood Recycling Year to Date Totals For  
July 1, 2012 Through October 31, 2012**

<b>Town</b>	<b>Town Tons-MSW To Date</b>	<b>Town Tons-Rec Drop off To Date</b>	<b>Town Tons-Rec Curb To Date</b>	<b>Town Tons-Rec Total To Date</b>	<b>Town Total MSW+Rec</b>	<b>Town % Rec To Date</b>
<b>Bridgton</b>	865.42	249.05	0.00	249.05	1114.47	22.35%
<b>Cape Elizabeth</b>	957.49	385.46	0.00	385.46	1342.95	28.70%
<b>Casco</b>	338.67	73.01	0.00	73.01	411.68	17.73%
<b>Cumberland</b>	547.93	0.00	277.56	277.56	825.49	33.62%
<b>Falmouth</b>	730.67	120.19	358.72	478.91	1209.58	39.59%
<b>Freeport</b>	571.94	202.18	0.00	202.18	774.12	26.12%
<b>Gorham</b>	763.67	91.11	348.64	439.75	1203.42	36.54%
<b>Harrison</b>	365.49	75.09	0.00	75.09	440.58	17.04%
<b>Hollis</b>	308.95	0.00	105.09	105.09	414.04	25.38%
<b>Limington</b>	523.59	36.92	0.00	36.92	560.51	6.59%
<b>Livermore Falls</b>	237.91	57.33	0.00	57.33	295.24	19.42%
<b>Lyman</b>	396.46	87.97	0.00	87.97	484.43	18.16%
<b>Naples</b>	428.93	89.24	0.00	89.24	518.17	17.22%
<b>North Haven</b>	87.15	15.90	0.00	15.90	103.05	15.43%
<b>No. Yarmouth</b>	199.13	0.00	131.77	131.77	330.90	39.82%
<b>Ogunquit</b>	337.49	132.96	0.00	132.96	470.45	28.26%
<b>Parsonsfield</b>	302.48	0.00	25.20	25.20	327.68	7.69%
<b>Portland</b>	3347.61	417.77	1485.85	1903.62	5251.23	36.25%
<b>Pownal</b>	59.84	0.00	48.75	48.75	108.59	44.89%
<b>Saco</b>	1629.89	17.55	574.90	592.45	2222.34	26.66%
<b>Scarborough</b>	1954.69	198.65	681.84	880.49	2835.18	31.06%
<b>S. Portland</b>	2101.89	68.98	696.16	765.14	2867.03	26.69%
<b>Standish</b>	1032.94	198.84	0.00	198.84	1231.78	16.14%
<b>Tri-Town</b>	569.79	52.04	0.00	52.04	621.83	8.37%
<b>Waterboro</b>	660.81	152.51	0.00	152.51	813.32	18.75%
<b>Windham</b>	753.88	43.72	466.01	509.73	1263.61	40.34%
<b>Yarmouth</b>	838.78	338.82	0.00	338.82	1177.60	28.77%
	20,913.49	3,105.29	5,200.49	8,305.78	29,219.27	28.43%

**ecomaine**  
**Statement of Revenue and Expenses - October 2012 (FY 2013)**  
**\$000's**

**Attachment E**

	Month			Year To Date			Last Year - YTD	
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Variance
<b>Operating revenues</b>								
Municipal assessments	\$ 287	\$ 287	\$ 0	\$ 1,147	\$ 1,147	\$ 0	\$ 1,481	\$ (333)
Owners tipping fees	369	356	13	1,527	1,423	104	1,549	(22)
Contract & Assoc tipping fees	103	92	11	428	367	60	398	29
Commercial tipping fees	539	481	57	2,087	1,926	162	2,066	21
Spot market tipping fees	213	159	54	1,020	637	383	815	205
Electrical generating revenues	265	244	21	1,117	1,034	83	1,474	(356)
Sales of recycled goods	195	244	(48)	858	974	(116)	1,612	(753)
Recycling tipping fees	10	3	7	29	12	17	14	16
Gorham property assessments	13	14	(1)	69	55	14	33	36
Other operating income	7	7	0	29	28	1	28	1
<b>Total operating revenues</b>	<b>2,002</b>	<b>1,887</b>	<b>115</b>	<b>8,312</b>	<b>7,604</b>	<b>709</b>	<b>9,469</b>	<b>(1,157)</b>
<b>Operating expenses</b>								
Administrative expenses	192	213	21	781	844	63	801	20
Waste-to-energy operating expenses	801	675	(126)	2,644	2,587	(57)	2,341	(303)
Recycling operating expenses	135	152	18	535	588	53	534	(1)
Landfill/ashfill operating expenses	111	156	45	520	609	89	485	(35)
Contingency	-	21	21	-	83	83	-	-
Landfill closure and postclosure care costs	23	23	0	92	93	0	93	0
Post-retirement benefit- Health Care	-	8	8	-	31	31	40	40
Depreciation & amortization	350	350	-	1,400	1,400	(0)	1,367	(33)
<b>Total operating expenses</b>	<b>1,612</b>	<b>1,598</b>	<b>(14)</b>	<b>5,972</b>	<b>6,235</b>	<b>263</b>	<b>5,660</b>	<b>(312)</b>
<b>Net operating income</b>	<b>390</b>	<b>289</b>	<b>101</b>	<b>2,340</b>	<b>1,369</b>	<b>971</b>	<b>3,809</b>	<b>(1,469)</b>
<b>Non-operating income (expense)</b>								
Interest income	9	3	6	25	12	14	15	11
Interest expense	(0)	(1)	0	(1)	(3)	2	(37)	36
Other Expense	3	-	(3)	3	-	3	-	3
<b>Net non-operating</b>	<b>12</b>	<b>2</b>	<b>3</b>	<b>28</b>	<b>9</b>	<b>19</b>	<b>(23)</b>	<b>50</b>
<b>Total Revenue Less Expenses</b>	<b>\$ 402</b>	<b>\$ 291</b>	<b>\$ 104</b>	<b>\$ 2,368</b>	<b>\$ 1,377</b>	<b>\$ 991</b>	<b>\$ 3,787</b>	<b>\$ (1,419)</b>

Website Analytics	2010 * Oct	2010 * Nov	2010 Dec	2011 Jan	2011 Feb	2011 Mar	2011 Apr	2011 May	2011 Jun	2011 Jul	2011 Aug	2011 Sep	2011 Oct	2011 Nov	2011 Dec	2012 Jan	2012 Feb	2012 Mar	2012 Apr	2012 May	2012 Jun	2012 Jul	2012 Aug	2012 Sep	2012 Oct	
<b>Total Visits</b>	1,189	1,456	1,529	1,626	1,644	1,943	1,624	1,459	1,369	1,307	1,392	3,306	1,977	2,294	2,055	2,014	1,929	2,334	2,150	2,005	1,743	1,752	2,588	2,448	2,145	
<b>Unique Visits (# persons)</b>	790	1,160	1,169	1,195	1,320	1,467	1,277	1,177	1,093	1,089	1,116	2,729	1,440	1,761	1,630	1,538	1,467	1,836	1,774	1,561	1,417	1,416	1,807	1,911	1,735	
<b>New Visitors</b>	790	1,104	1,077	1,098	1,210	1,325	1,132	1,062	993	971	1,004	2,585	1,285	1,595	1,461	1,365	1,322	1,659	1,589	1,391	1,271	1,293	1,609	1,721	1,543	
<b>Returning Visitors</b>	399	352	452	528	434	618	492	397	376	336	388	721	692	699	594	649	607	675	561	614	502	459	979	727	602	
<b>In-State Visitors</b>	786	781	969	1,018	994	1,137	980	861	807	693	755	2,242	1,085	1,194	1,175	1,082	918	1,258	1,040	990	868	937	1,415	1,357	904	
<b>Referrals (via links)</b>	246	248	307	224	412	384	353	284	287	235	207	473	291	426	366	312	293	456	397	426	298	310	395	387	336	
<b>Direct Connection</b>	519	362	397	400	443	359	272	243	262	261	279	1,146	506	589	484	445	466	450	365	289	339	311	489	482	456	
<b>Ave. Time On Site (min)</b>	1:51	2:21	2:17	2:25	2:00	2:20	2:10	2:09	2:14	2:10	2:16	2:01	2:41	2:30	2:55	2:27	2:26	2:35	2:07	2:10	2:19	2:50	3:11	1:59	1:56	
<b>Ave. # Pages Viewed</b>	2.86	3.41	3.35	3.48	3.10	3.29	3.18	3.16	3.44	3.25	3.26	3.11	3.26	3.20	3.34	3.22	3.25	3.29	3.10	3.02	3.04	3.04	3.29	2.99	2.83	
<b>Top 5 Pages (#1 = most popular; excludes index/home page)</b>																										
Recycling	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	2	1	2	2	4	2	1	1	
WTE (Electric Generation)	2	2	3	3	3	2	2	2	3	3	3	4	2	2	3	2	2	1	2	1	1	2	4	2	2	
About Us	3	3	2	2	2	3	3	3	2	2	2	2	3	3	2	3	3	3	3	4	3	1	3	3	3	
Contact Info	4	5		4				5	5	4	5					4	4	5	5		5	5			5	
Stats/Annual Reports	5		5	5	4	4	4	4		5	4	3	4	5		5			4							
Jobs		4	4		5	5	5		4			5	5		4		5	4		3	4	3	1	4	4	
What to Recycle														4	5											
Commercial/Contractor																			5							
Special Waste																								5		

Above:

**Total Visits:** # of times visits were made to the site ; includes multiple visits by the same individual

**Unique Visits:** # of individuals who visited during the designated time period (not the # times visits were made)

**New Visitors:** # of individuals who have never visited the ecomaine Web site before

\*Tracking began Oct. 9, 2010; ecomaine employee filter not applied until Nov. 1, 2010

